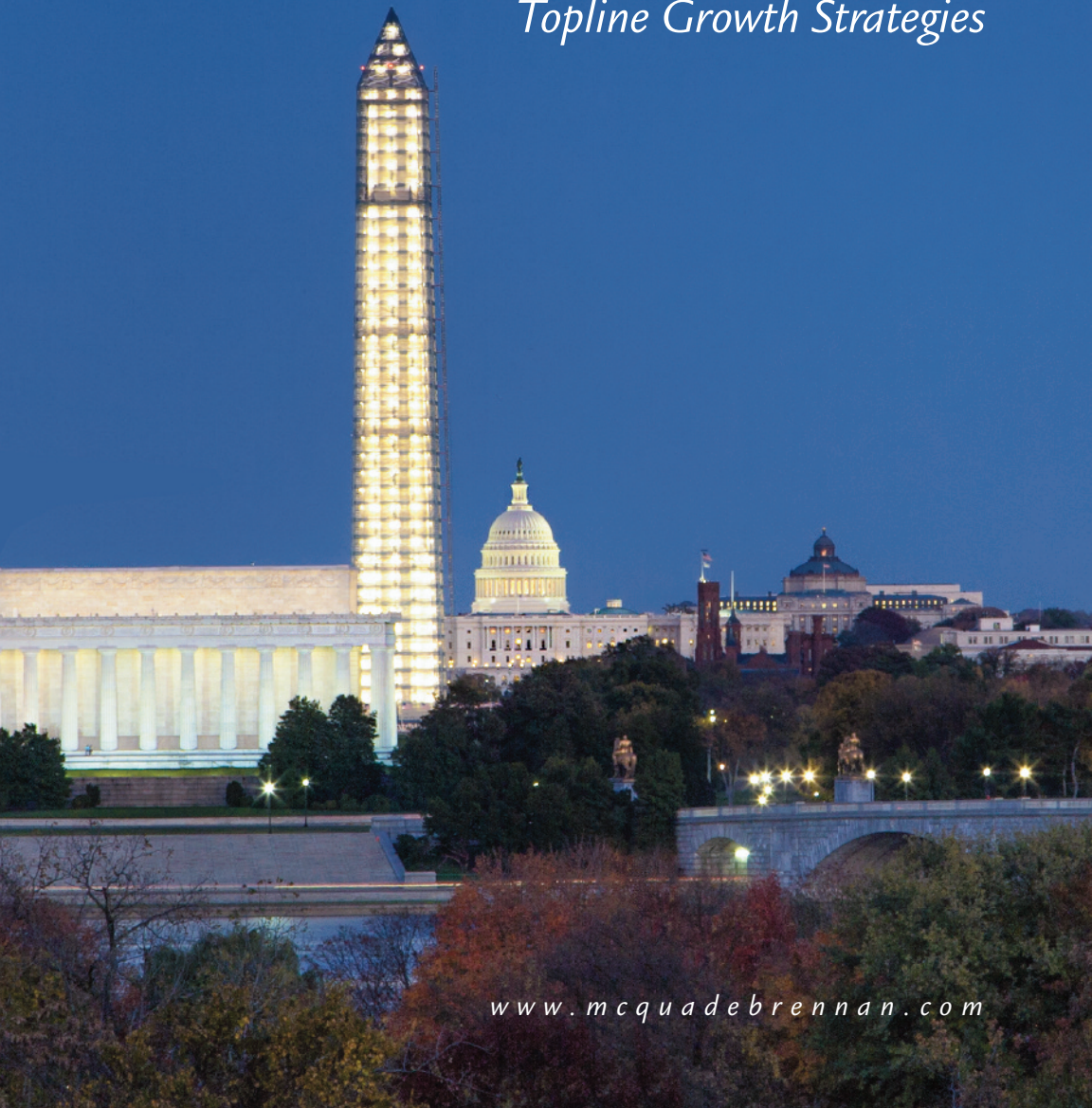


McQUADE BRENNAN • LLP

Certified Public Accountants

Not-For-Profit Organizations

Topline Growth Strategies



www.mcquadebrennan.com

Unparalleled Understanding

We know nonprofits
It's no surprise they are our largest client segment



Experts in Nonprofit Organizations for Over 25 Years

McQuadeBrennan's experience serving the unique needs of nonprofits allows us to help our clients sort through an ever growing financial maze to clearly see new topline growth opportunities.

Our nonprofit clients receive personal attention that focuses on the unique needs of each organization, whether it's an organization with a budget of \$1 million or a budget of \$100 million. McQuadeBrennan's engagement partner is involved throughout the entire engagement, ensuring efficient and timely audit engagements.

Our staff has served on numerous nonprofit boards, in addition to serving as CFO's and as auditors for McQuadeBrennan's nonprofit clients. Our experience gives McQuadeBrennan professionals the ability to advise management on a broad range of financial matters, and the many organizational challenges facing nonprofits.

Financial Reporting

We make your audit less taxing



Audit and Tax Services That Improve Performance

McQuadeBrennan's service philosophy is dedicated to increasing an organization's financial and operational performance. Our audits are designed to assist management and the board to better understand the organization's operations, helping an organization to identify specific improvements that will impact future results.

Using advanced technology to streamline every aspect of an audit, financial statements are delivered on time. Our efficiency eases the burden of the audit process from start to finish, allowing the least disruption to an organization's staff's obligations. McQuadeBrennan's audit team will be available to support management after the audit, and throughout the year. Our nonprofit audit services include:

- Financial statement audits
- Compliance audits (including OMB A-133)
- Retirement plan audits
- Agreed upon procedures

IRS regulations are becoming more stringent, and demands for greater transparency places increased burden on organizations. Non-compliance can put an organization's tax-exempt status in jeopardy. These concerns make using experienced, knowledgeable accounting professionals a must. Our nonprofit tax services include:

- UBIT planning and maintaining tax-exempt status
- Preparation of Form 990, 990-T and state returns
- Lobbying activities analysis

Outsourcing

A cost effective solution to doing more for less



Outsourcing Services That Enhance Nonprofit Financial Capabilities

McQuadeBrennan's outsourcing solutions can improve the quality and sophistication of a nonprofit's financial reporting, while reducing costs associated with internal accounting operations. Our highly skilled professionals work closely with management to determine each client organization's financial objectives, and effectively plan and manage its finances. Using timely and accurate data, we can gauge an organization's financial health and identify strategies to boost performance.

We eliminate the burden of daily accounting operations and monitoring of regulatory changes to ensure financial operations are in full compliance with relevant rules, giving management the time needed to achieve an organization's mission.

McQuadeBrennan's outsourcing services include:

- Complete financial management
- Monthly financial statement preparation
- Financial dashboard design and implementation
- Audit preparation and assistance
- Fund management and accounting
- Grant administration and compliance
- Indirect cost proposals

Dynamics

Changing world dynamics + the latest trends = opportunity



Trusted Advice For Nonprofits Non-Traditional Needs

Nonprofit organizations have evolved and changed as a result of market dynamics and so have their needs. Our team of financial professionals continually follow the latest best practices and offer innovative ideas to help solve an organization's not-so traditional needs. Executive Director and key management get straightforward advice from McQuadeBrennan on a wide array of issues, including:

- Accounting policies and internal controls
- Federal, state and foundation grants compliance
- Cost reduction plans
- Revenue enhancement strategies
- Accounting software review and implementation
- Investment management
- Indirect cost rate calculation
- Pension plan management and administration
- Cash flow budgeting
- Labor distribution and timekeeping

Four Stars

We strive to exceed your expectations . . . all the time



Here's What Others Are Saying About McQuadeBrennan

Audits:

"Brian and his team have been doing all of our audits and giving us investment advice for over 20 years. McQuadeBrennan's managing partner, Brian McQuade, is very helpful in explaining NAPA's financial statements to our executive committee. He breaks it down well for the non-accounting minded. It's been a good partnership with McQuadeBrennan."

— *Mike Acott, President*
National Asphalt Pavement Association

Outsourcing:

"The McQuadeBrennan Outsourcing Services Team is a core member of our team. I appreciate their staff's involvement and innovative solutions to our organization's financial reporting."

— *Jerry Sullivan, Executive Director*
American Association of Collegiate Registrars and Admissions Officers

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McQuadeBrennan, LLP is a certified public accounting and consulting firm located in the heart of Washington, DC. Association executives and board members find McQuadeBrennan's professional services to be exceptionally effective and timely. Nonprofit organizations benefit from our personalized, hands-on approach to audits, tax planning and compliance, and accounting issues to help our nonprofit clients achieve their financial goals.

McQuadeBrennan, LLP is also the only Washington, DC accounting firm with a membership in Enterprise Worldwide. Being a part of this prestigious affiliation of over 100 accounting firms in the U.S., South America, Europe, Asia, and Africa gives us access to worldwide best practices and expertise from our colleagues around the world, and above all showing our commitment to client services.

McQuadeBrennan. Uniquely built to exceed your expectations.