

Topline Growth Strategies for Nonprofit Organizations

Seeing clearly



McQuade.Brennan.LLP.

Certified Public Accountants and Consultants

**UNPARALLELED
UNDERSTANDING**

We know nonprofits.

It's no surprise they are our largest
client segment.



Experts in nonprofit organizations for over 25 years

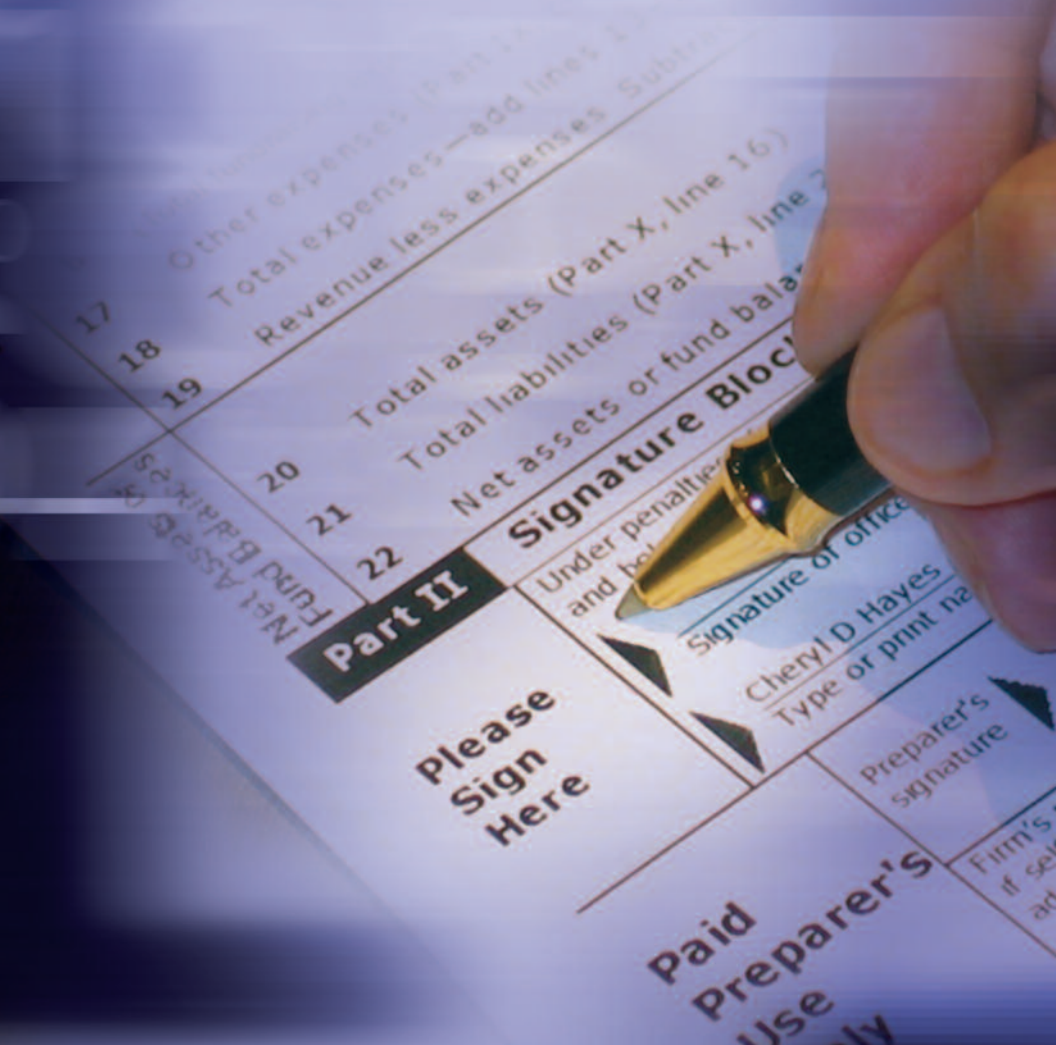
McQuadeBrennan's experience serving the unique needs of nonprofits allows us to help our clients sort through an ever growing financial maze to clearly see new topline growth opportunities.

You receive personal attention as we focus on the individual needs of your nonprofit, whether it is a smaller organization with a budget of \$1 million, or more established, with a \$30 million budget. With McQuadeBrennan, the engagement manager you meet the first day is the same person you will see throughout our partnership with you, ensuring efficiency and continuity.

Our staff has served in the capacity of board members, CFOs, and auditors of nonprofit organizations. Such experience gives our professionals the ability to advise management on a broad range of financial matters, and the many organizational challenges facing nonprofits.

FINANCIAL REPORTING

We make your audit
less taxing.



Audit and tax services that improve performance

McQuadeBrennan's service philosophy is dedicated to increasing your organization's financial and operational performance. Our audits are designed to assist management and the board to better understand the organization's operations, helping you to identify specific improvements that will impact future results.

Using advanced technology to streamline every aspect of your audit, your financial statements will be on time, every time. Our efficiency eases the burden of the audit process from start to finish, allowing the least disruption to your staff's daily obligations. Your McQuadeBrennan team will be available to support management after the audit, and throughout the year. Our nonprofit audit services include:

- > Financial statement audits
- > Compliance audits (including OMB A-133)
- > Retirement plan audits

Tax rules and regulations are becoming more stringent, and demands for greater transparency places increased burden on organizations. Any non-compliance could put your organization's tax-exempt status in jeopardy. These concerns make using experienced, knowledgeable accounting professionals a must. Our nonprofit tax services include:

- > UBIT planning and maintaining tax-exempt status
- > Preparation of Form 990, 990-T, and state returns
- > Lobbying activities analysis

OUTSOURCING

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A cost effective solution
to doing more with less.



Outsourcing services that enhance your financial capabilities

McQuadeBrennan's outsourcing solutions will improve the quality and sophistication of your financial reporting, while reducing costs associated with internal accounting operations. Our highly skilled professionals work closely with management to determine your organization's financial objectives, and effectively plan and manage your finances. Using timely and accurate data, we can gauge your organization's financial health and identify strategies to boost performance. We can eliminate the burden of daily accounting operations and monitoring of regulatory changes to ensure your financial operations are in full compliance with relevant rules, giving your management the time needed to achieve your organization's mission.

McQuadeBrennan outsourcing services include:

- > Complete financial management
- > Monthly financial statement preparation
- > Financial dashboard design and implementation
- > Audit preparation and assistance
- > Fund management and accounting

DYNAMICS

Changing world dynamics +
the latest trends = opportunity.

Trusted advice for your non-traditional needs

Nonprofit organizations have evolved with the changing world dynamics and so have their needs, which extend beyond the traditional accounting, audit and tax services. Our team of professionals continually follow the latest trends and offer innovative ideas to your not-so-traditional needs. You get straightforward advice from McQuadeBrennan on a wide array of issues, including:

- > Accounting policies and internal controls
- > Federal, state and foundation grants compliance
- > Cost reduction plans
- > Revenue enhancement strategies
- > Accounting software review and implementation
- > Investment management
- > Indirect cost rate calculation
- > Pension plan management and administration
- > Cash flow budgeting
- > Labor distribution and timekeeping

FOUR STARS

We strive to exceed
your expectations...all the time.



Here's what others are saying about McQuadeBrennan

"Until we started with them, I had never been able to sleep well knowing that our financial work is being covered well. I give them four stars out of four."

—*David Strauss, Executive Director*
Association of Farmworker Opportunity Programs

"Brian and his team have been doing all of our audits and giving us investment advice for over 20 years. Brian is very helpful in explaining the financial statements to our executive committee. He breaks it down well for the non-accounting minded. It's been a good partnership with him."

—*Mike Acott, President*
National Asphalt Pavement Association

"The McQuadeBrennan support staff behaves as a core member of our team. I appreciate their staff's involvement and innovative solutions to our organization's efforts."

—*Jerry Sullivan, Executive Director*
American Association of Collegiate Registrars and Admissions Officers

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1730 Rhode Island Avenue, NW > Suite 800 > Washington, DC 20036 > 202.296.3306

MCQUADEBRENNAN, LLP is a certified public accounting and consulting firm located in the heart of Washington, DC. Association executives and board members find McQuadeBrennan's professional services to be exceptionally effective and timely. You can benefit from our personalized, hands-on approach to your audit, tax planning and compliance, and accounting issues to make sure you continue to achieve your financial goals.

McQuadeBrennan, LLP is also the only Washington, DC accounting firm with a membership in Enterprise Worldwide. Being a part of this prestigious affiliation of over 100 accounting firms in the U.S., South America, Europe, Asia, and Africa gives us access to worldwide best practices and expertise from our colleagues around the world, and above all showing our commitment to client services.

McQuadeBrennan. Uniquely built to exceed your expectations.

Call Adnan Bokhari (202.296.3306) to schedule a consultation.

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